

2023 CONFERENCE PROGRAM INDIANAPOLIS, INDIANA

HOST NEWSPAPERS – THE INDIANAPOLIS STAR
HOTEL – THE HYATT REGENCY

CONFERENCE VENUE: Gainbridge Fieldhouse (Indiana Pacer Basketball Arena)

SEPTEMBER 27 - 28, 2023

Wednesday, September 27

10:00 – 4:00 Golf Outing Opening Reception – Brickyard Crossing

6:30 – 9:00 Conference Dinner at Mesh.

Address: 725 Massachusetts Avenue, Indianapolis, IN 46204

Thursday, September 28

| 7:30 – 8:15 AM | Board Meeting |
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| 7:30 – 8:30 | Breakfast and Check In |
| 8:30 – 8:45 | Welcome by Wayne Pelland, President of the ING |
| 8:45 – 9:15 | Keynote Speaker: Pat Dorsey, Publisher of the Santa Fe New Mexican |
| 9:15 – 10:00 | Customer Experience, Subscriber Retention and FOD Changes Meghan Milkowski – Dow Jones and Steve Wagonlander - Gannett |
| 10:00 – 10:15 | Break |
| 10:15 – 11:00 | Newsprint, Plates and Ink: Nari Walsh – Gannett Supply |
| 11:00 – 11:45 | Group Breakouts – Post It Note brainstorming with teammates Discussion topics on everyone's mind: Changing FODs, consolidating press runs, trucking, best practices for cost savings and efficiencies and home delivery service. |
| 11:45 – 12:00 | Presentations by groups of best ideas. |
| 12:00 – 12:30 | Lunch |
| 12:30 – 1:00 | Gainbridge Fieldhouse Tour |
| 1:00 – 1:50 | All-Star Operations Awards Presentations: Mike Blinder ~ E&P and Tom Reilly - Cellmark |



| 2:00-2:30 | Last Mile: Jim Pellegrino – McClatchy |
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| 2:30 – 3:00 | Trucking Synergies and Opportunities Panel Discussion: Andrew Malek – Andrew Distribution Scott Wilcox – Brandt |
| 3:00 – 3:30 | Carrier to Mail: Doug Wilson - Adams Newspapers |
| 3:30 – 3:45 | Break |
| 3:45 – 4:15 | Obsolescence Management and Support Phil Tilley – MAN Roland Goss |
| 4:15 – 4:30 | Closing remarks/wrap up Richard Rinehart – Corporate VP Operations McClatchy |
| 5:00 PM | Cocktail Reception at the Hyatt |

[,] Tom Loesch – imPRESSions