

# WHAT'S HAPPENING IN BOSTON

*The Boston Globe*

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Publishing Services

Rich Masotta / Vice President of Operations / September 2016

# ONE YEAR AGO

Announced the merger of the Boston and Millbury production facilities into one in Taunton, MA (located 35 miles south of Boston)

Presented an aggressive time table of about 18 months to get it all done;  
Closed on Building June 2015. Projected live date: January 2017.

Presented the press plan:

- 140 Goss shaftless Urbanite units in a 4-folder set-up
- Plus the rebuild of our 4 tower Tensor press with UV Presses (refit with all new EAE controls, new Peretta inking systems and new WPC registration controls)

Reminded all that besides the Globe we also print, insert and distribute many more publications such as NY Times, Boston Herald, USA Today, Worcester T & G (until June)



# TODAY

We also insert over 2 billion preprints

Along with TMC customers Globe Direct and Valassis in New England

Also fulfillment operations that include the RMV and 50 municipalities where we do the tax bills, water bills and any other mailings they need



# SIMPLE STUFF...RIGHT?

Take a somewhat vacant, not purpose-built building of 350,000 sq. ft., add lighting, air conditioning and offices

Build and install 4 presses containing 140 units (some not yet purchased) into a configuration that had never been tried before (Flex Press)

Add all new press controls, ink systems, registration controls and about every part. Take apart and rebuild our 4-tower Tensor press

Dig out 5 folder pits to the precision needed...even though we did not own the folders at the time

Rebuild and move 10 SLS 1,2 and 3,000 Inserters  
(not to mention 2 Pitney Bowes and 2 Xerox printers)

**AND NOT MISS A DAY OF PRODUCTION**

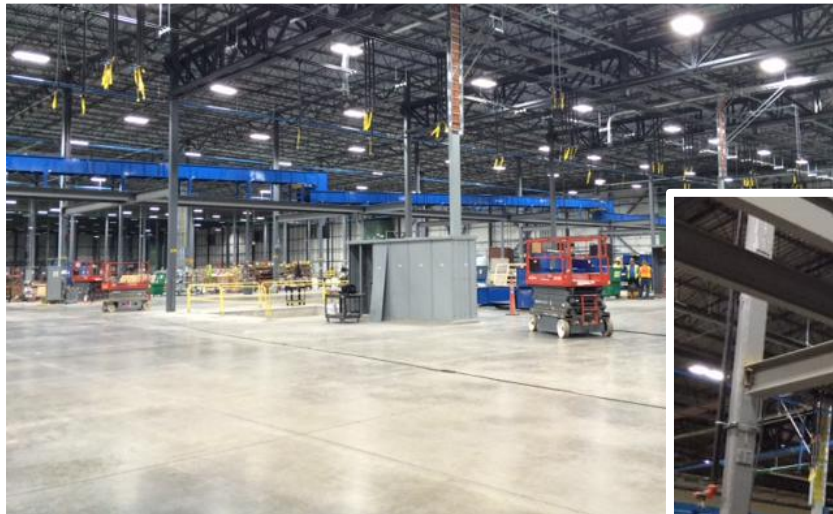
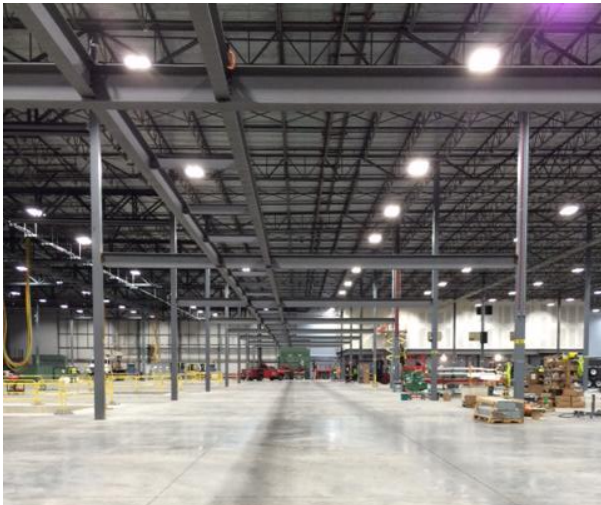
# A COUPLE OF SMALL DISTRACTIONS ALONG THE WAY

Globe executive decides  
to change distribution  
companies...

We had to change RIP's  
to get Addressing

Some illness, attrition hit  
production executives





# SEPTEMBER 2016

Inserters in place manufacturing all advance for Globe and Boston Herald

All 1.2m Valassis jackets being manufactured

All 1.1 million Globe Direct jackets being manufactured

## FLEX PRESS

First 40 press units and first folder producing:

- USA Today
- Globe Comics
- Kraft wraps
- And about 20 commercial titles



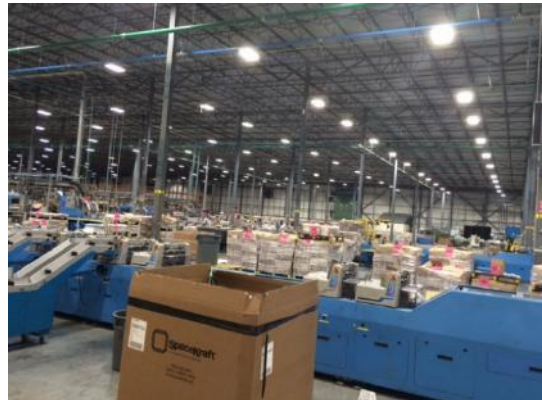


# SEPTEMBER 2016

Globe Direct staff (our TMC staff) in offices, Laser Room and Letter Shop

All Pitney Bowes and Xerox equipment up and running

New SAM tracks (Warehouse Management System) and storage racks in place

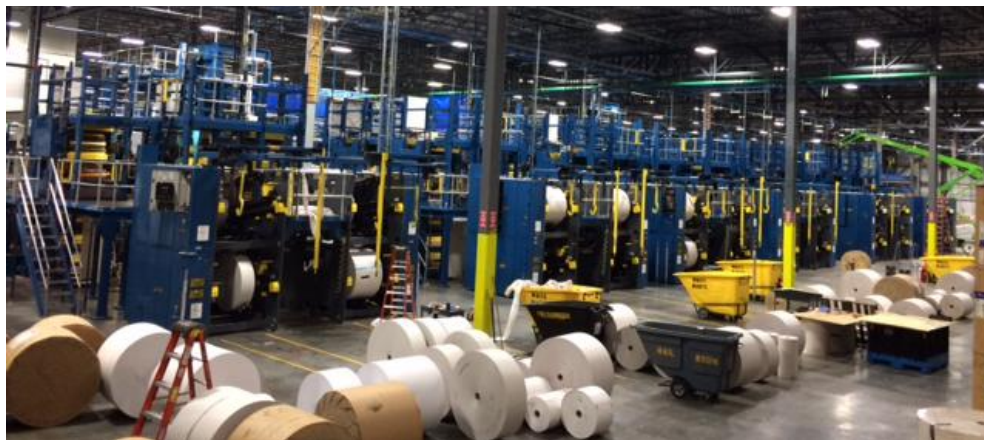
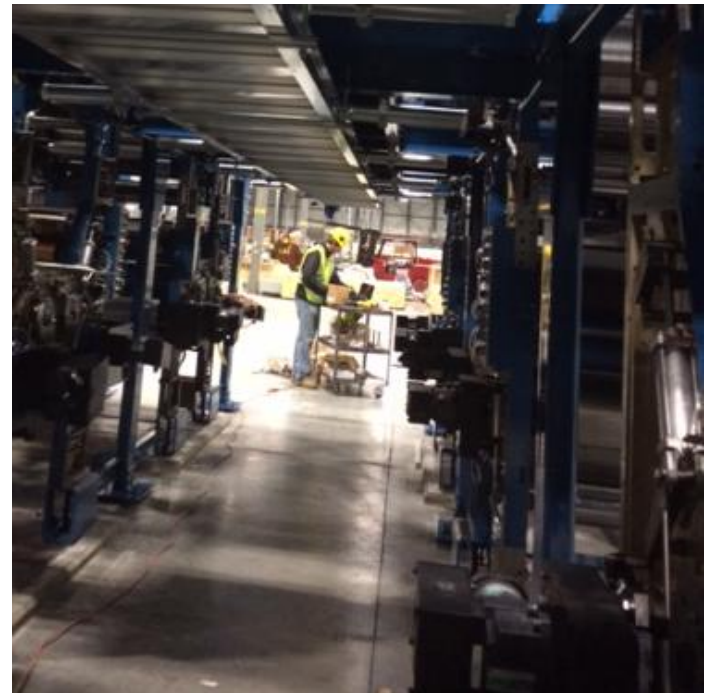


# OCTOBER – DECEMBER 2016

Expect to commission 2nd press  
by October 15

3rd press in mid November

4th press by end of year



# BOSTON GLOBE TEAM IN AUDIENCE

## **CHRIS JOHNSON**

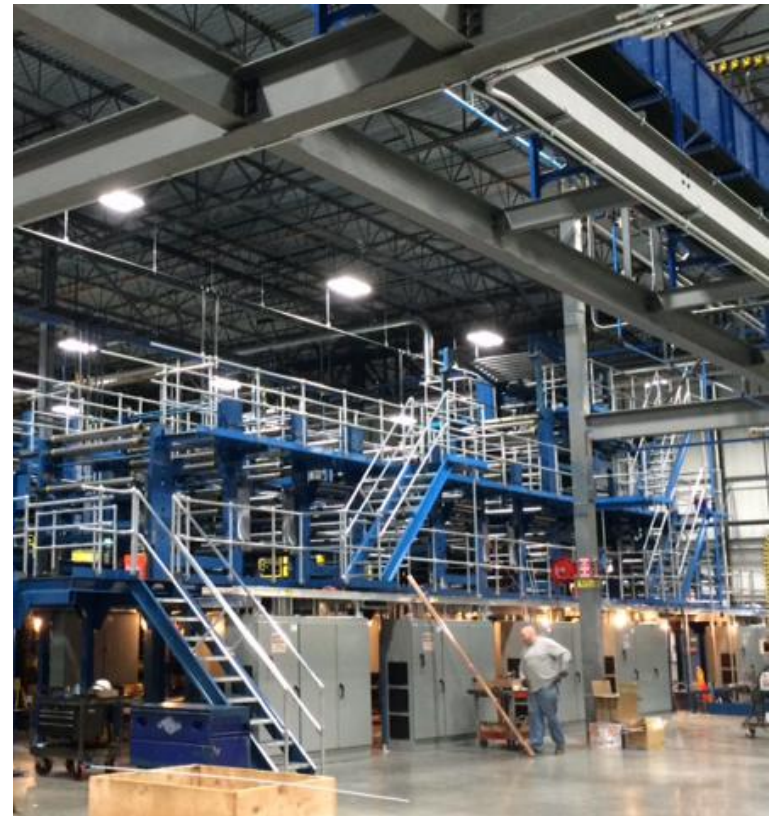
Project Manager, Building/Facilities  
and about everything else

## **KURT PARENT**

Head of Prepress, Presses  
and Mailroom

## **JAMIE NEE**

Trucking and Distribution



# The Boston Globe

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