

# Production /Operations/Logistics Leaders... You asked for it!

Presenting your must-attend leadership networking event!

**REGISTER TODAY!** Newspaper Executives Receive 15% off if registered by Feb. 28

## ING / PRINT<sup>®</sup> 19 Leadership Networking Summit



International Newspaper Group

ING 2019 October 4-5, Chicago

### Significant Momentum and Excitement !

Demand for this dynamic, on-target ING Leadership/Networking Summit is echoing coast to coast and beyond. Sponsor commitments are at an all-time high. Our passionate board of directors representing 22 newspapers and OEM partners are pumped as they prepare the newspaper production leadership event of the year.

### World-Class Program

Partnering with PRINT 19 and all its resources, combined with our world-class, one-of-a-kind program and expert speakers means you will depart this leadership summit with innovative, actionable solutions. Combine your new resources and relationships from the ING 2019 Summit and you will immediately take home and implement affordable best in class solutions at your shop. Keep in mind, ING 2019 is core focused on print, operations, and logistics!

### Highlights

#### Friday October 4th

Tour the famous Chicago Tribune Freedom Center with your peers and then enjoy a custom APTEch/PRINT tour of Print 19. End the day with our opening reception rubbing elbows, sharing challenges and solutions, with fellow newspaper leaders from across the USA and abroad.

#### Saturday October 5th

#### Three Keynotes & Expert Panels

Keynote morning speaker to be announced will share insights on Leadership, Revenue, and Cost Management in a Consolidating & Declining Market space

#### Keynote Lunch Motivational Speaker

Mr. Keni Thomas, author, speaker, musician, decorated former Task Force Army Ranger, delivers a message that will inspire and stimulate you with valuable lessons from Black Hawk Down in his message: "GET IT ON! WHAT IT MEANS TO LEAD THE WAY."

#### Keynote Afternoon Industry Expert

Tampa Publisher and VP at Tampa Bay Times Joe Deluca will be sharing newspaper wisdom on how to dovetail needed industry application with Keni's "Get It On!" message

#### Four (4) Expert Panels

Learn first hand from multiple experts reviewing how to successfully tackle today's toughest challenges, which will set you on the path to success as you navigate toward the future.

### ING Sponsors to Date

#### Partnership Sponsor

APTech/PRINT 19

#### Platinum Sponsor

Andrew Distribution  
Brandt Brothers Trucking  
Cellmark  
GIS-Now  
Editor & Publisher  
Flint Group  
News & Technology  
Penske  
Perfect Pallets  
The Siebold Company  
Southern Lithoplate  
US Ink

#### Keynote Sponsor

CRON-ECRM  
Prestelligence  
Platesetters.com  
RBP Chemical Technology  
Southern Lithoplate  
United Scrap Metals

#### Gold Sponsor

KBA  
Muller Martini  
White Birch Paper

#### Silver Sponsor

Central INK  
QIPC-EAE AMERICAS

### ING Board of Directors

#### Representing NEWSPAPERS

**ING President:** Russ Newton - General Manager, Bay Area Production Services

**ING Vice President:** Mark Hall - Regional Director, Postmedia network

**ING Secretary:** Kevin Desmond - SVP Operations, Star Tribune Company

**ING Treasurer:** Tom Travis - VP-Production & Distribution, Sports Information Group

**ING Past President:** Joe Bowman - VP Operations, The Plain Dealer Publishing Co.

**Bill Bolger** - VP Operations, Gannett Publishing Services

**Clarence Jackson** - Sr Director of Operations, Atlanta Journal Constitution

**Brian Karnick** - SVP Manufacturing, Tribune Publishing

**William H. May Jr.** - VP Operations, Dallas Morning News

**Alvin Nesmith** - Production Manager, Tampa Bay Times

**Wayne Pelland** - VP of Manufacturing & Distribution, Gatehouse Media

**Todd Socia** - SVP, Print Products & Services, New York Times

**Joseph P. Vincent** - SVP Operations, Dow Jones & Company

**Richard Rinehart** - Director of Operations, McClatchy

**Doug Wilson** - VP of Production, Adams Publishing Group

#### Representing NEWSPAPER RESOURCES

**ING Program & Marketing Chair:** Steve Mattingly - SVP, Southern Lithoplate

**Beau Campbell** - VP Midwest Sales, The Siebold Company

**John Corcoran** - Manager of National Accounts, US Ink

**Mike Green** - VP of Sales North America, Flint Group

**Gary Owen** - Director - Sales Mailroom Solutions, Muller Martini Corp.

**Jesse Samaniego** - National Sales Manager, Central Ink Corp

**Ron Sams** - VP of Sales, manroland Goss Group

**CHECK OUT OUR WEB SITE: <https://internationalnewspapergroup.org>**

Ad sponsored by Newspapers & Technology and Southern Lithoplate, proud, passionate participants in the International Newspaper Group