Testing Paper Products in a Production Environment

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OUTLINE

- The Resolute Trial Culture
- How to Avoid Surprises
 - Variable paper grade characteristics
 - Printing Process Pinch Points
 - Problems when changing paper Grade



Resolute runs about 300 paper Trials at a broad range of printers annually

Highly developed Trial system

- Everyone on the same page
- Improved success rate
- Eliminates recreating the wheel
- Ability to better help with customer needs & manage expectation
- Track costs and opportunities
- Capture learnings
 - Better understand our wins and translate them to other wins
 - Better understand our losses and the Gaps and create action plans to resolve issues

Resolute Forest Products Trial Culture^{resolute}

System designed to be InclusiveDefined SOP

- Defined Trial objective and Criteria for success
- Defined communications
- Defined Responsibilities
- Defined reporting system and follow up



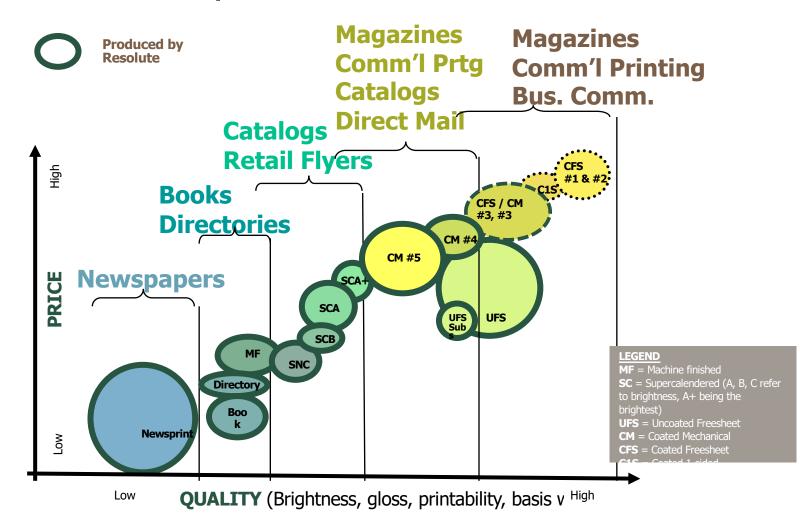
What it takes:

Everyone working in the same way
Senior Management on down
Organization and Planning
Communication, Feedback and Tracking
Reporting

► NO SHORT CUTS

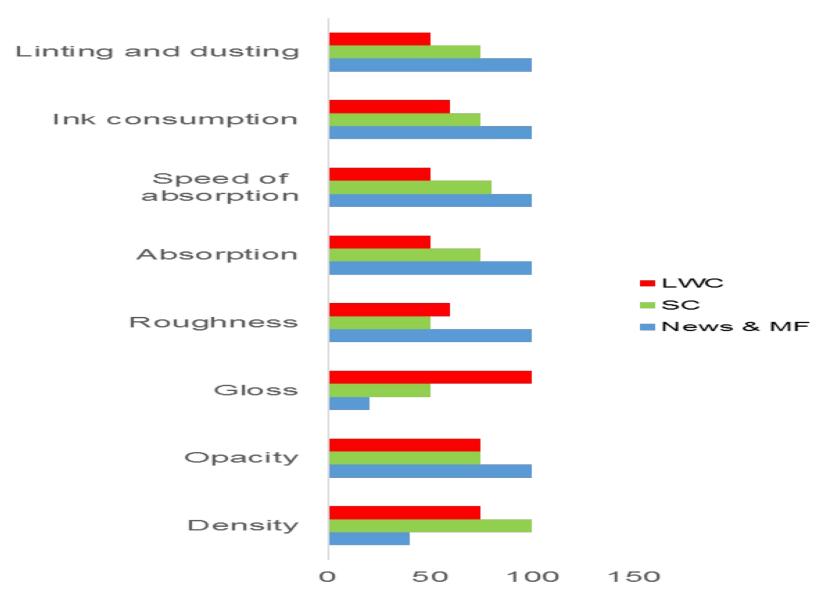


RFP: Broadest NA Paper Producer



Uncoated --> Supercalendered --> Coated

Comparative paper Characteristics



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Different papers have variable process requirement's

These impact:

- ≻Pre press
 - One of the most important factors affecting total cost and quality ... Matching pre press profiles to the paper grade and press
- ➢Printing
- ≻Finishing
- ➤Total cost

To avoid surprises: Best Practice

Discuss the physical characteristics of a new grade with the supplier, include if needed the Ink supplier and Fountain Solution supplier

When changing Grades the **Best Practice** is to optimize the entire Process System:



2 20-23°C (68-74°F) 50-55% RH	Key System Elements	Paper Grade Variable
	1 Pre-press profile	HIGH
	2 Temperature and Humidity	HIGH
	3 Web Tension	HIGH
	4 Ink Type / Tack	HIGH
	5 Paper roll conditioning and splice	Low
	6 Printing units	Low
	7 Heatset system Profile setting	High
	8 Remoisturizing / silicone	High
	9 Folder	Low - Moderate
	10 Stacking system	Moderate
5 6 7 8 9 10 11 13	11 Transport	Moderate
Risk	12 Bindery line	Moderate
High Moderate	13 Compentencies, Communication and	High
Web tension 3	Training	



20-23°C (68-74°F) 50-55% RH

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1.Pre-Press Profile

High Priority

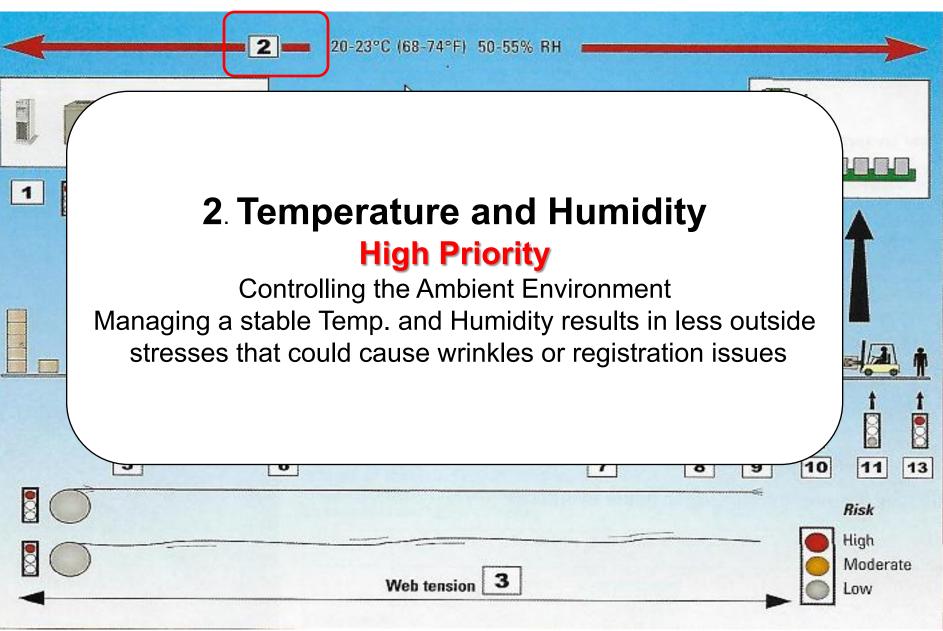
Profiles for Dot gain need to be set per grade Different ranges due to different paper absorption qualities In general higher dot gain lower quality Take type of Screening into account

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To Print a Dot of	A dot value of:		
	UFS	Alternative Offset	Ecopaque
Pulp	Chemical Free Sheet	(TMP) Mechanically refine	Mechanically refined with a light surface treatment
25%	19	8	20
50%	36	20	38
75%	62	44	62







20-23°C (68-74°F) 50-55% RH

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3. Web Tension High Priority

Different paper grades have variable tension profiles. Incorrect Tension settings result in erratic ribbon control, web breaks and possible registration issues. The lighter the paper the lower the Tension requirements

Old tape should always be cleaned up ESPECIALLY if Basis weight reduces !

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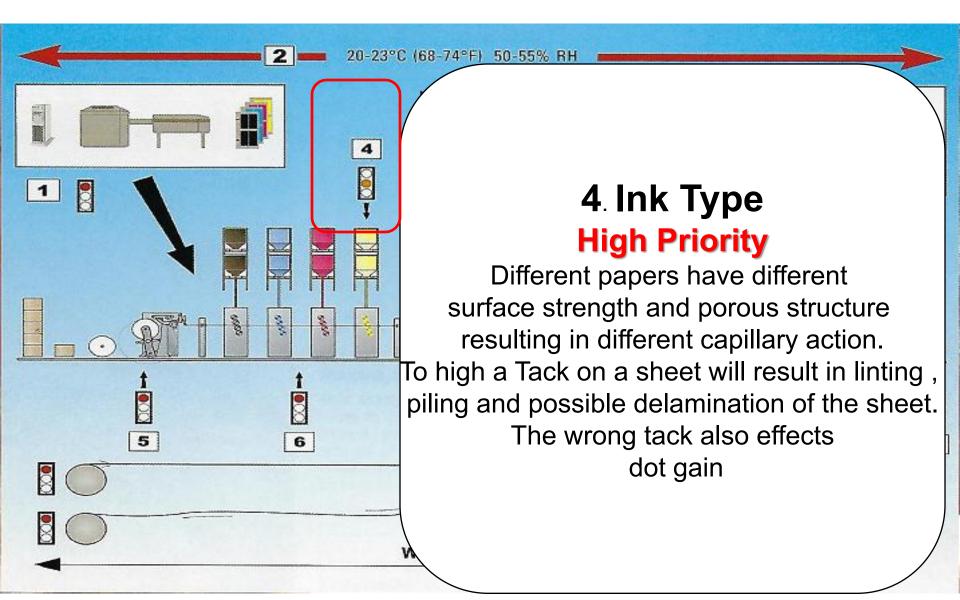
Web tension

Moderate

OW

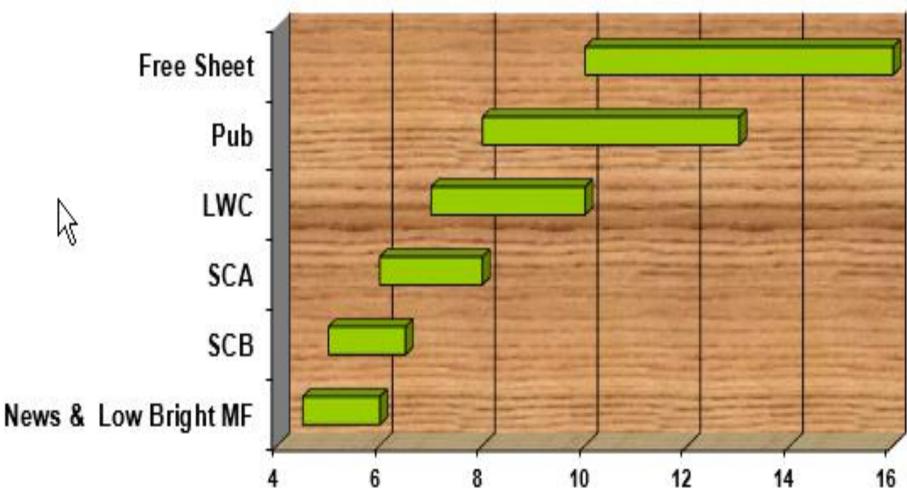
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Typical Tack Ranges by Paper





20-23°C (68-74°F) 50-55% RH

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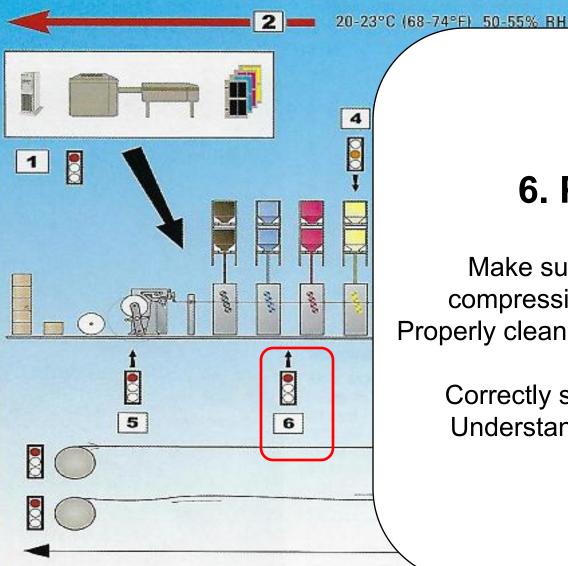
5. Paper Roll Conditioning & Splice preparation Low Priority

Best practice: rolls should be unwrapped just prior to paster loading, Belly wrapper removed as late as possible This minimizes problems of moisture wrinkles caused due to ambient air conditions.

In Winter do not use rolls if they are extremely cold to the touch

At manufactured paper Moisture varies by grade from: as low as 4.5 (some UFS) to 9.0+% for Newsprint





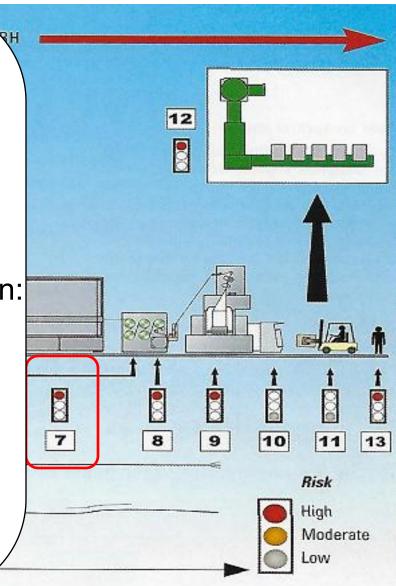
6. Printing Units Low Priority

Make sure blanket packing suits compressibility for the type of paper. Properly clean rollers and blankets prior to a trial Correctly setting ink & water balance Understanding the paper chemistry



7. Heatset System Dryer setting Profile High Priority

Incorrect Dryer Temperatures can result in: sheet shrinkage Low print gloss Blisters on coated paper Web breaks





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8. Chills /Remoistening/Silicone High Priority

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Adjust complete dryer temp. profile not just web set point temperature alone and regulate chill rolls Too much silicone results in slippery signatures. Too little causes ink smearing.

Web tension 3

20-23°C (68-74°F) 50-55% RH

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Risk

High

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Moderate

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20-23°C (68-74°F) 50-55% RH

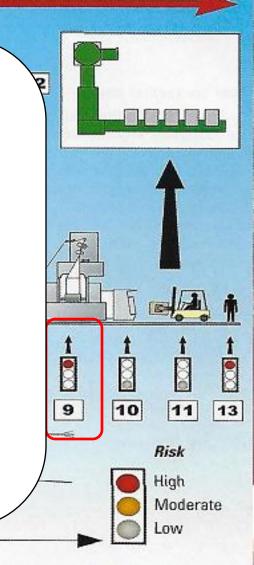
9. Folder & Delivery High Priority

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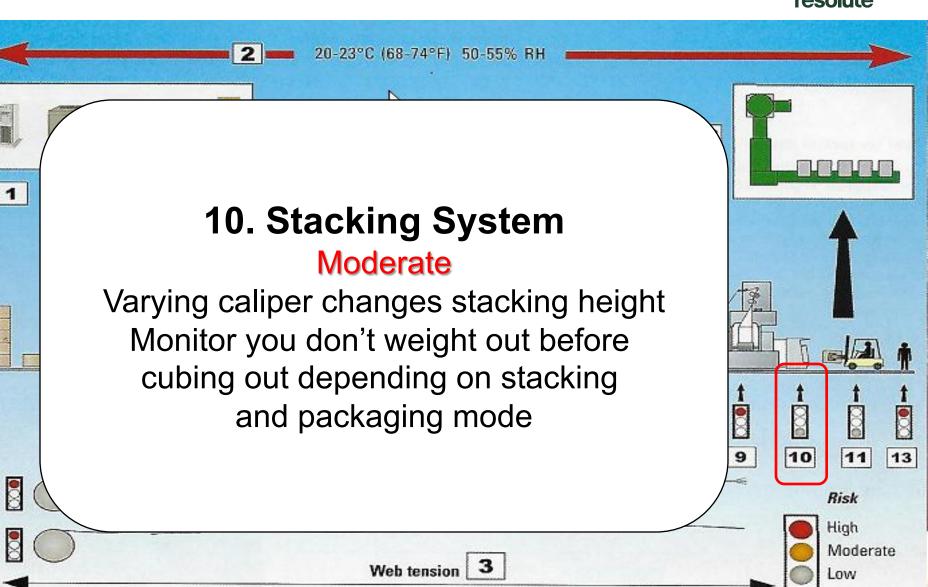
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Varying folder settings vs Basis Weight and caliper is often required. Lightweight paper may wrinkle or break if the Turner air pressure is to high and if nip roll settings are to tight. Monitor for problems from static or ink









11. Transport & Roll Handling Moderate Priority

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20-23°C (68-74°F) 50-55% RH

Different paper Basis Weights cause varying roll weights. Assure clamp truck settings are commiserate with the weight of the roll. To minimize problems from Ambient conditions always make sure the Wrapper integrity is intact.

> High Moderate

Risk

OW

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Web tension



12. Bindery Line Moderate Priority

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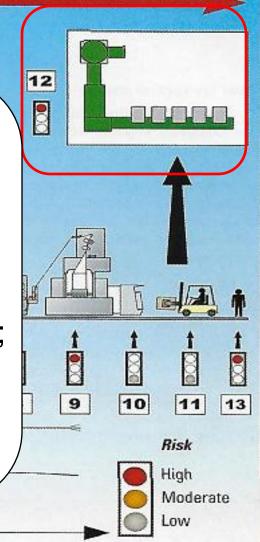
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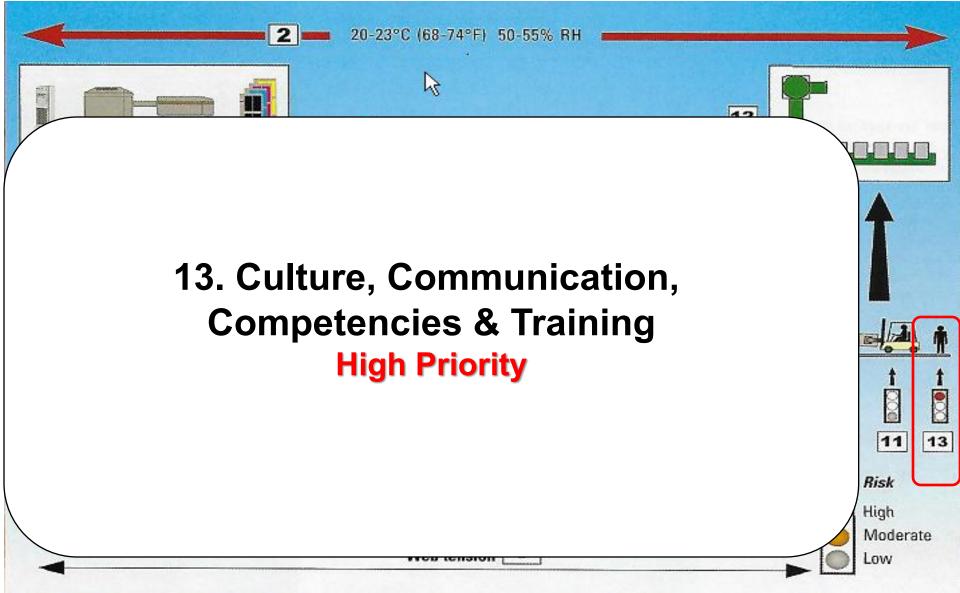
Communicate changes of paper grade characteristics so it is understood if adjustments are required. Monitor for; Rub resistance, static, blocking

Web tension

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Common problems when changing paper grades

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Consequences: O runnability O Printability \$ Economic

Symptom	Consequence	Principal causes
Wrinkles on decreased Basis Weight	• •	Mechanical – issues masked at higher BW: Left over tape on rollers, out of Tram
Moisture wrinkles	• *	Unwrapping roll to early/ poor ambient air conditions
Baggy web	⊙ ⊗ \$	Poor paper mill manufacturing
Paper ink absorption	$\overline{\mathbf{S}}$	Variable with paper grade
Dot gain	\otimes	Variable with paper grade, pre press profile
Ink water balance	• *	Variable with paper grade, pre press profile
Ink consumption	⊙ ⊗ \$	Variable with paper grade, pre press profile
Paper Gloss	\otimes	Variable with paper grade
Printed gloss	• *	Variable with paper grade, excessive dampening / drying
Ink feedback	8	Incompatible ink, dampening and temp. over inking, uncoated paper surface with loose fibers
Fiber feedback	8	Uncoated paper surface loose fibers, incorrect ink tack
Drying difficulties	• • \$	Variable with paper grades
Linting. Picking, piling	⊙ ⊗ \$	Uncoated paper surface loose fibers, incorrect ink tack or poor inking adjustment
Web tension: increased breaks	\odot	Variable settings with paper grade and weight
Folder	\odot	Variable settings with paper grade and weight
Signature delivery	● ☺ \$	Variable settings, problems from ink and static, not adjusting nip pressure for changing caliper
Sheet shrinkage/growth	• *	Incorrect drying temp 25

TRIAL PITFALLS Pressroom :



Take no time to properly define and communicate the trial No Plan

≻Use rolls by error ... no segregation of incoming trial paper

➤ are unaware of an upcoming trial - No Communication

use trial rolls without any notice to or follow up to the supplier

- toss a roll on at the end of "a run" without a procedure / plan, no data or sample collection and no feedback or limited feedback
- Do not fairly compare Apples to Apples when evaluating a trial
- >Put off running the trial until it is no longer relevant
- Choose not to make changes to accommodate a changing substrate for it's new physical characteristics ie lower B.W.

Attitude



Before you start running Trials.. Do you have a standard process ?

You want everyone rowing in the same direction !!!

Develop a "Culture" for Trials

Develop a Consistent plan for Trials

Clearly define the process: Responsibilities,

Communications and requirements for each step and get alignment from Sales, Operations, and Management

There is no small trial

